Allianz WOMEN MONEY & POWER

Discovery Journal

To help you get the most out of this seminar, some optional participant activities are included. As we walk through this information, please make note of any insights you gain that may be useful to you. These insights could be ideas, questions, or even concerns.

At a few points in the seminar, we will stop to give you time to discuss and take notes on particular topics. There is plenty of space in this journal for any notes you wish to take.



Exercise 1:

How do you feel about your financial future?

Exercise 2:

Do you have any statements about money with which you identify? (What did your parents or other influential adults teach you about money?)

Exercise 3:

What values are most important to you and how you live your life?

Exercise 4:

What life events are you currently experiencing?

How are you feeling about it?

What challenges are you experiencing that you were not prepared for?

What life events do you foresee in the future?

Exercise 5:

Which of the five financial personalities do you most closely identify with? What qualities do you see in yourself?

Exercise 6:

Write down your three most important financial goals.

1.

2.

۷.

3.

Exercise 7:

Write down your three biggest financial concerns.

1.

2.

3.

Take control of your financial future. To learn more about overcoming your financial challenges and achieving your financial goals, contact your financial professional today.

Tips for preparing to meet with your financial professional

- Review the five distinct roles financially empowered women are creating today, and note which one you most closely identify with.
- Write down your three biggest concerns regarding your financial future.
- If you're caring for aging parents or anticipate you may need to someday, consider involving them.
- If you're in a relationship and share finance and investing decisions, invite your partner along.
- Finally, ask your financial professional about any factors you may have overlooked that may be relevant and important to address.

How can I help?

To make it easier for those of you who want to start now, please complete this contact form. This does not obligate you to anything, but does give us a chance to talk further about your financial situation and how this process could benefit you.

Please respond based on what you learned and considered during this seminar:

- 1. I would benefit from some further discussion/strategizing on:
 - □ Life events and challenges
 - □ The financial personality worksheet
 - \Box How to take the next steps
 - A financial assessment
 - □ Other_

2. The thing that concerns me most about this process is:

3. I prefer to be contacted by:

- 🗆 Mail
- 🗆 Email
- 🗆 Phone



4. I would like to schedule an appointment:
\Box Within one week
\Box Within two weeks
\Box In the next month
\square On the following date:
Name:
Address:
Phone:
Email:
Who else could benefit from this kind of information?
Name:
Phone:
When you've completed this form, please drop it off with me before you leave. I'll call you in a few days to follow up.
www.allianzlife.com Allianz Life Insurance Company of North America, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297
Not FDIC insured • May lose value • No bank or credit union guarantee • Not a deposit • Not insured by any federal government agency or NCUA/NCUSIF
Page 5 of 6



True to our promises ... so you can be true to yours."

A leading provider of annuities and life insurance, Allianz Life Insurance Company of North America (Allianz) bases each decision on a philosophy of being true: True to our strength as an important part of a leading global financial organization. True to our passion for making wise investment decisions. And true to the people we serve, each and every day.

Through a line of innovative products and our network of trusted financial professionals, Allianz helps more than 1.2 million people as they seek to achieve their financial and retirement goals. Founded in 1896, Allianz is now proud to play a vital role in the success of our global parent, Allianz SE, one of the world's largest financial services companies.

While we pride ourselves on our financial strength, we're made of much more than our balance sheet. We believe in making a difference with our clients by being true to our commitments and keeping our promises. People rely on Allianz today and count on us for tomorrow – when they need us most.

Guarantees are backed solely by the financial strength and claims-paying ability of Allianz Life Insurance Company of North America. Variable annuity guarantees do not apply to the performance of the variable subaccounts, which will fluctuate with market conditions.

Not FDIC insured • May lose value • No bank or credit union guarantee • Not a deposit • Not insured by any federal government agency or NCUA/NCUSIF

Products are issued by Allianz Life Insurance Company of North America. Variable products are distributed by its affiliate, Allianz Life Financial Services, LLC, member FINRA, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297. www.allianzlife.com